## Cambridge Phoenix 2008

**February 9, 2008** 

**Presented by John Kaiser** 

# Missed the Bull? Now's your chance!

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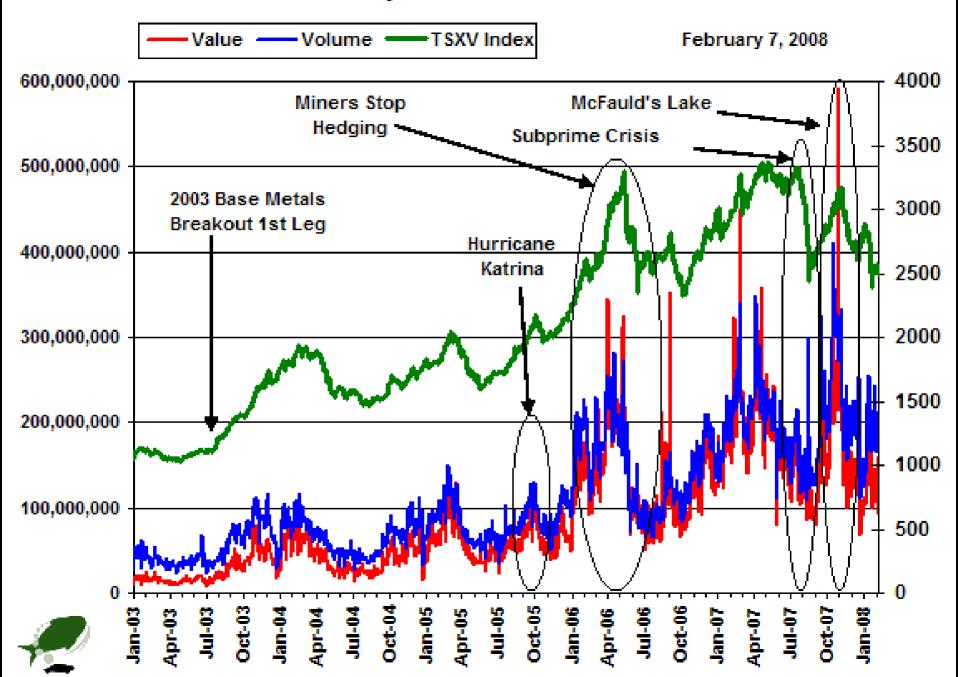


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- Kaiser Bottom-Fish Online Membership US \$250 per quarter or \$800 per year
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- Kaiser Blog Membership Free
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#### Daily TSXV Volume & Value Traded

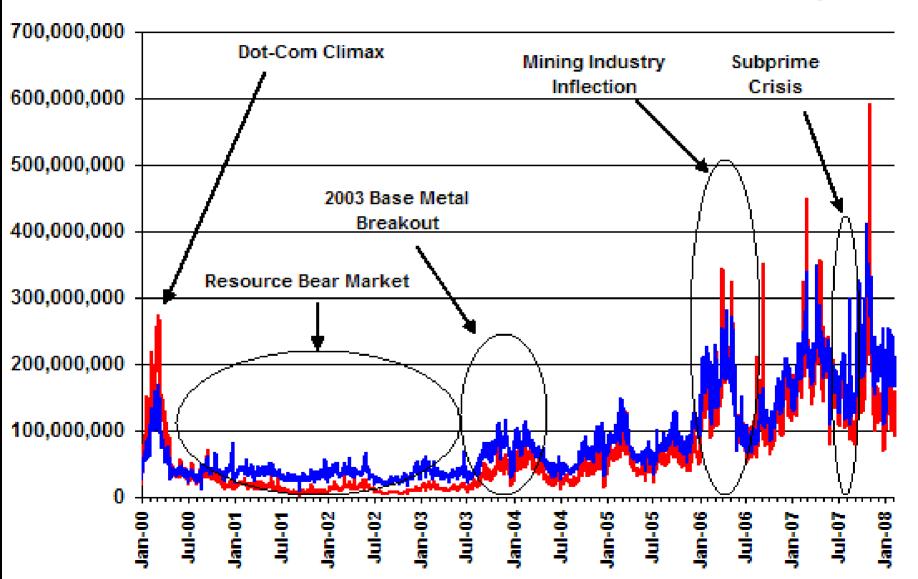




#### Daily TSXV Volume & Value Traded

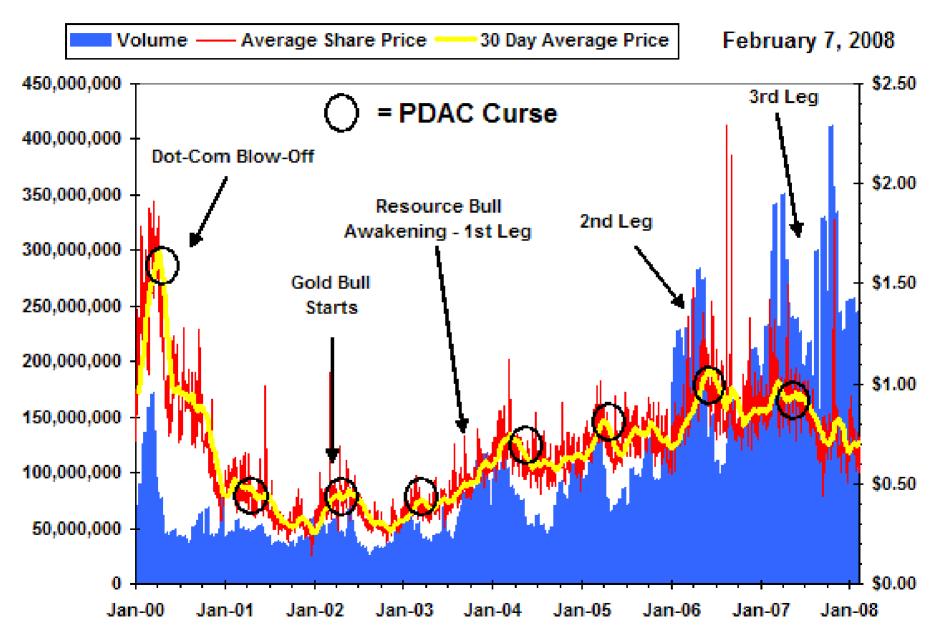


February 7, 2008



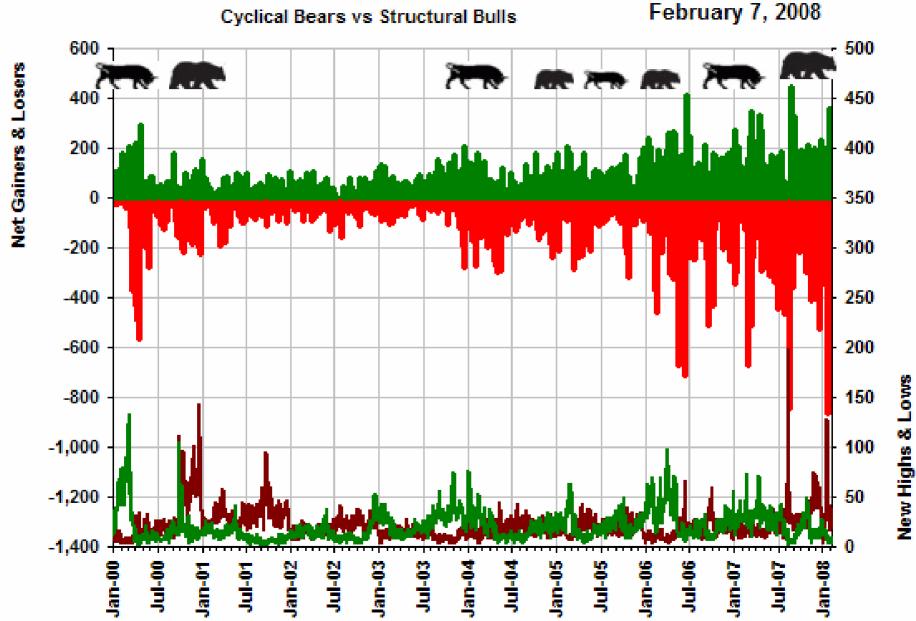
#### Daily TSXV Volume and Average Trading Share Price





#### Daily TSXV Market Trends - Long Term

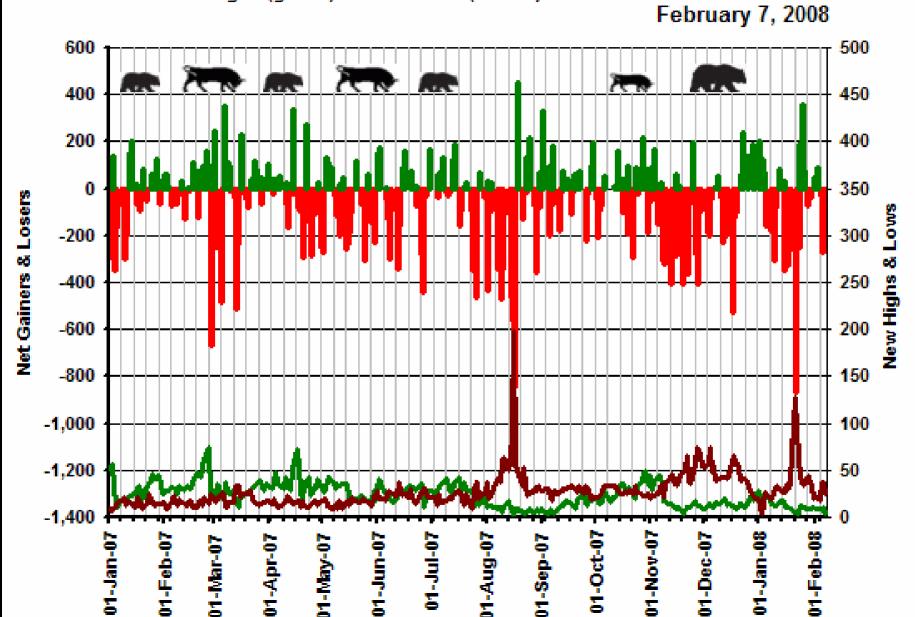


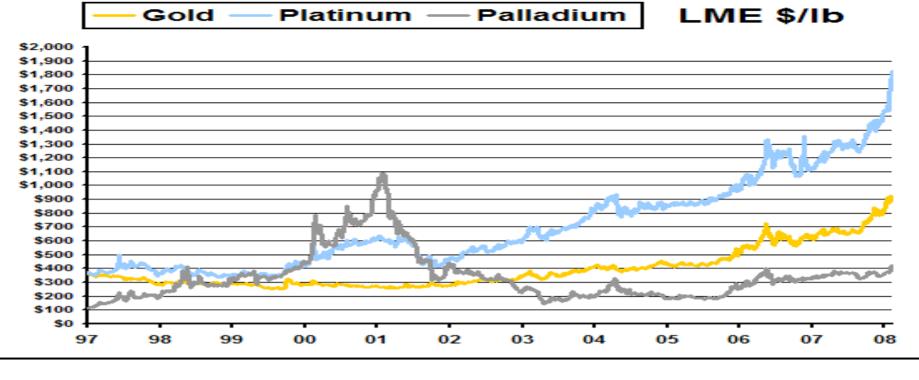


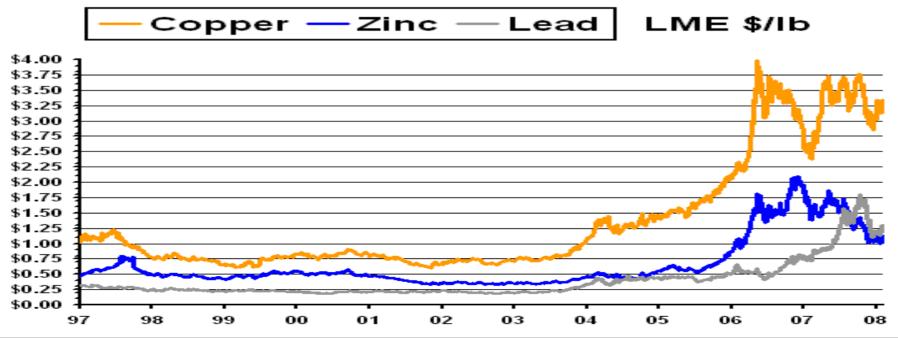
#### Daily TSXV Market Trends - Very Short Term



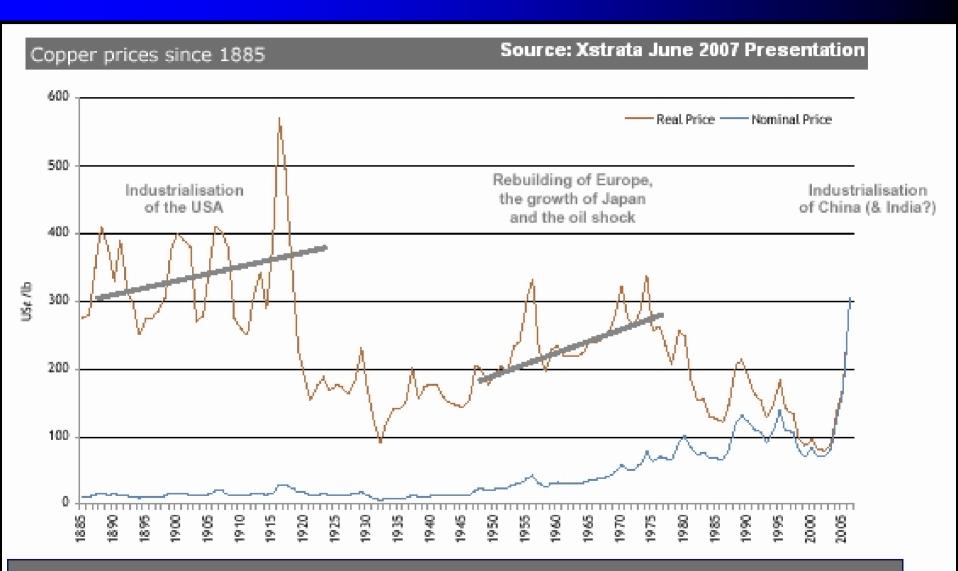
Net Gainers (green) & Losers (red) - bars New Highs (green) vs New Lows (brown) - lines







## **Super Cycle or Business Cycle?**



Price spikes can occur due to supply issues, but a true super-cycle is underpinned by demand

# Get ready for a raw materials bull market like you have never seen before!

What you are witnessing is just a pause.

## The Wall of Worry

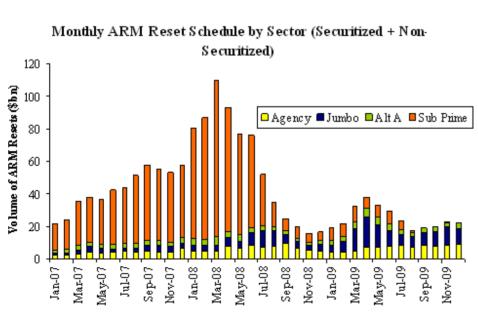
- Securitized Mortgage Paper
- Subprime Defaults
- Asset Backed Commercial Paper
- Liquidity Crunch
- Foreclosure
- Real Estate Collapse
- Reverse Wealth Effect
- Bankruptcy
- Globalization
- OECD Deindustrialization
- Energy Costs
- Derivative Collapse
- Collapsing US Dollar
- Stock Market Collapse
- Minneapolis Bridge Collapse

- Republican White House
- Clinton White House
- Iraqi Quagmire
- Pakistan and Iran
- Osama bin Laden
- Implosion of China
- Resurgence of Russia
- Creationism
- Pandemic
- Global Warming
- Food Price Inflation
- Base Metal Price Bust
- Recession
- Depression
- Apocalypse

Did I miss anything else that could go wrong?

# When was the last time the consensus outlook correctly anticipated the future?

Crisis is the trigger for radical change.





## In 10 years the China Price will be extinct, but will that also be our fate?

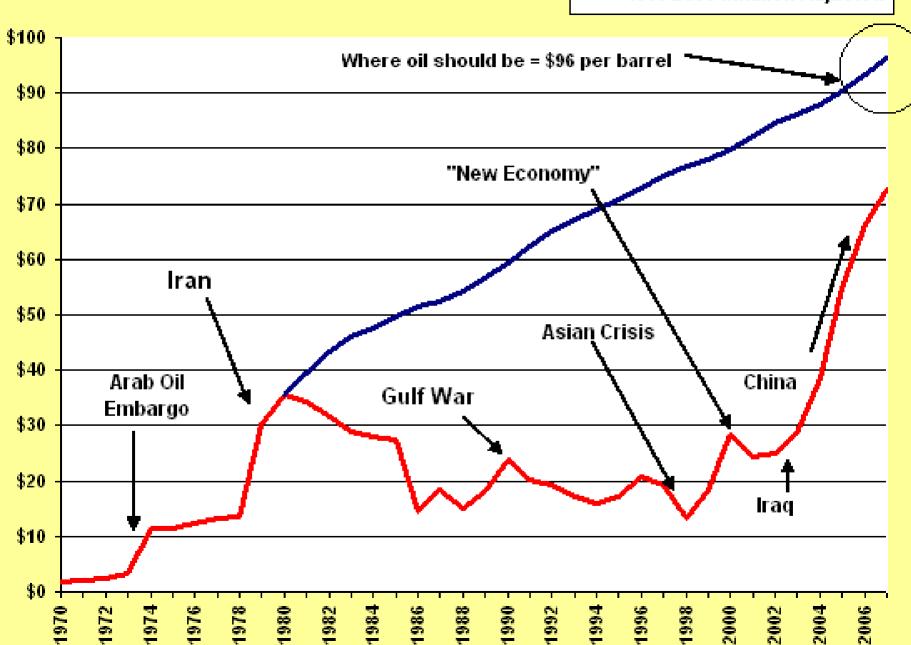
- China must develop a domestic consumer economy if its new wealth is not to end up concentrated in the hands of a minority, a condition that could unleash a human catastrophe that will make the Holocaust and the Stalinist purges look like historical footnotes
- The OECD must figure out what economic role its people can in the meantime play that does not involve a decline in living standards
- Asia will become like us in the west, and to avoid a collective footprint that flattens the planet we must change what makes us happy

# The Green Movement done right Reducing our Footprint

- Reject planned obsolescence: insist on more durable goods
- Insist on greater efficiency for energy consumption
- Insist on renewable forms of energy
- Pursue happiness that is less dependent on the accumulation of physical stuff
- Bridge the gap between active artist and passive art consumer
- Green Church, Spirituality and Faith: many paths to the peak vs religion as a coercion system that exploits us-them polarization



——Actual Oil Price ——1980 Base Inflation Adjusted

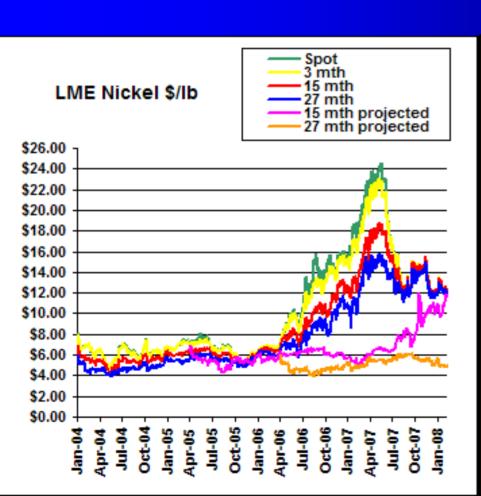


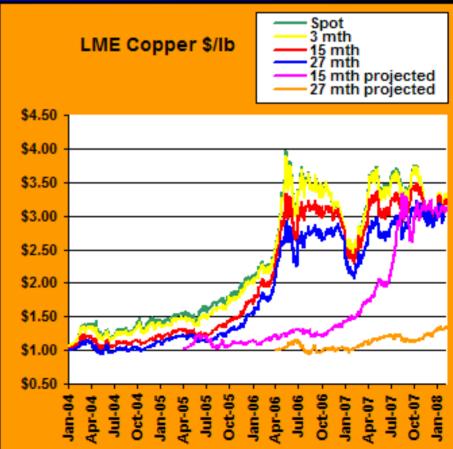
## The Renewal of the West

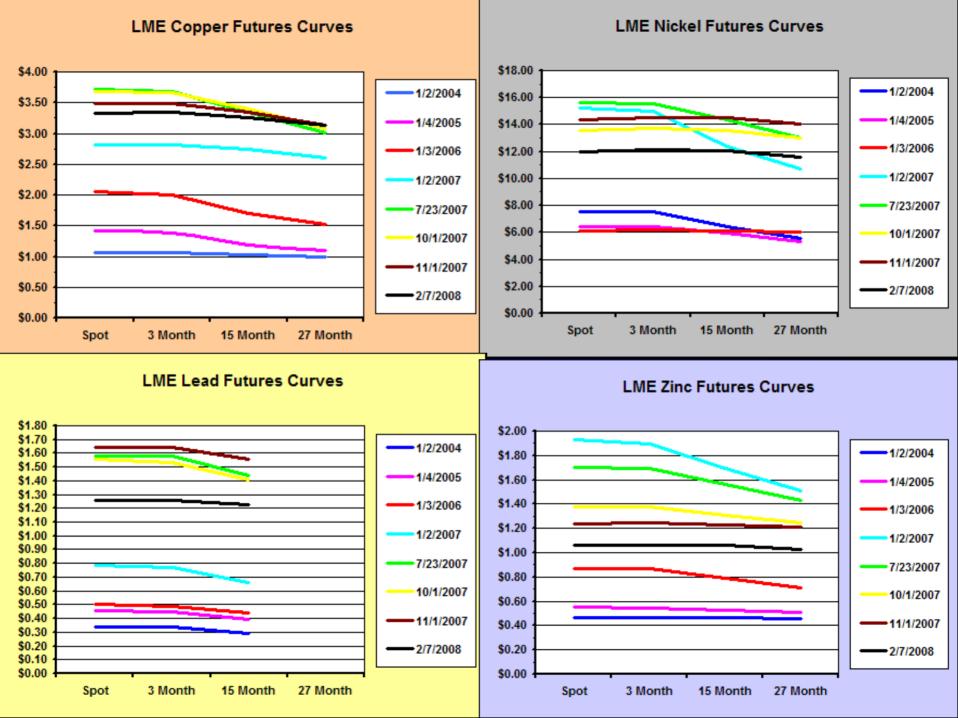
- Transformative Infrastructure Renewal geared toward new forms of energy consumption
- Home construction boom was a precursor, watch for a capital project boom in the US that keeps Americans busy while China transitions from an export parasite to a self-sustaining economy
- Watch for an inter-generational transfer of wealth that involves "irrational" economics
- Watch the growing Silicon Valley venture capital boom in green technology
- Watch raw material and energy prices never go back to the bear market levels of 5 years ago



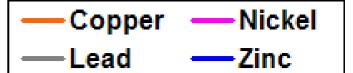
# Cyclical Bears have enjoyed many small victories while continuing to lose the war with the Secular Bulls

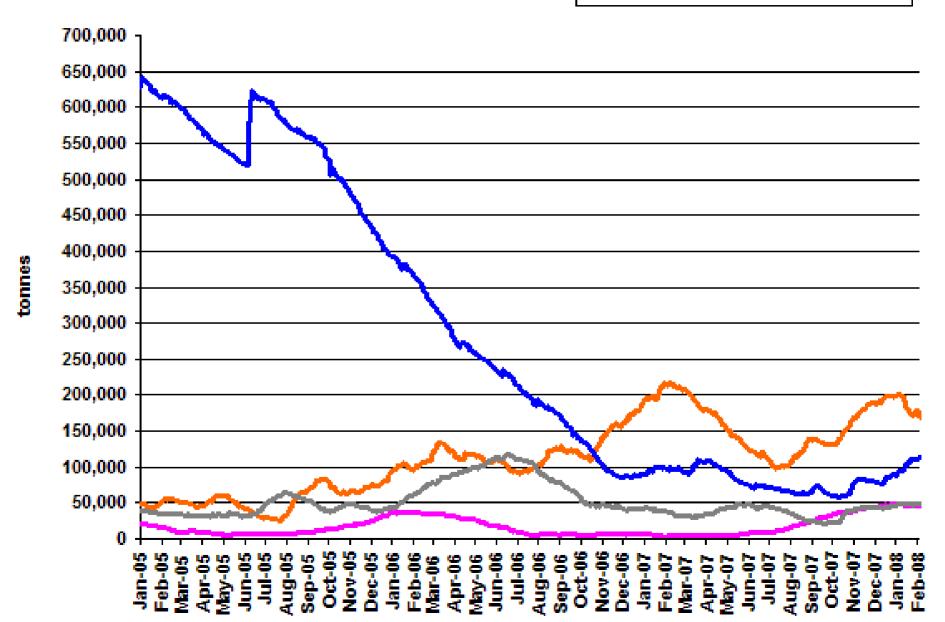






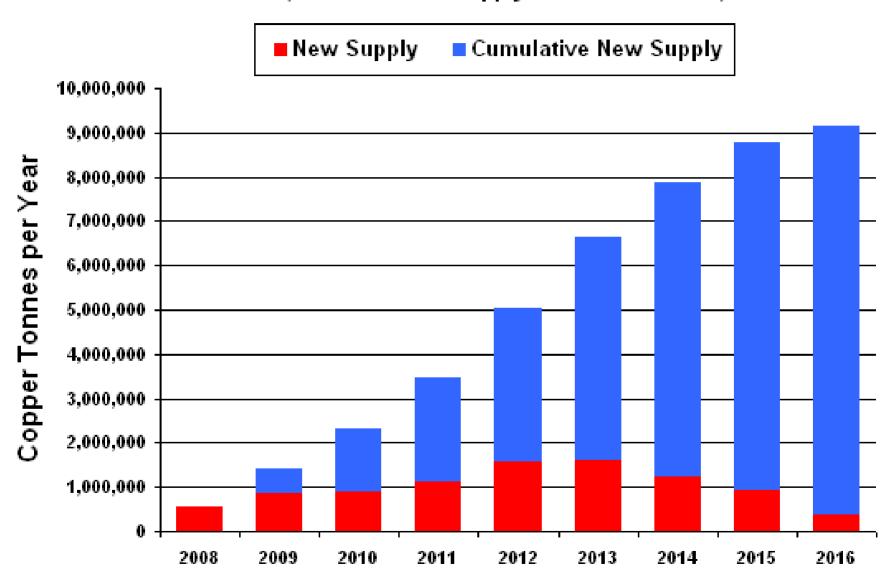
#### LME Warehouse Stocks





#### Projected New Copper Supply

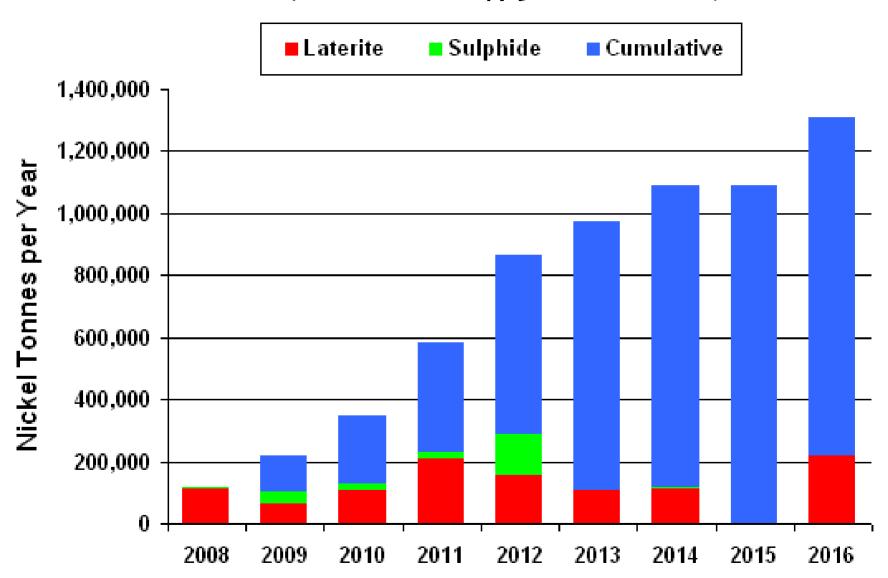
(2007 Estimated Supply: 16,800,000 tonnes)



Source: Credit Suisse September 2007

#### Projected New Nickel Supply

(2007 Estimated Supply: 1,600,000 tonnes)



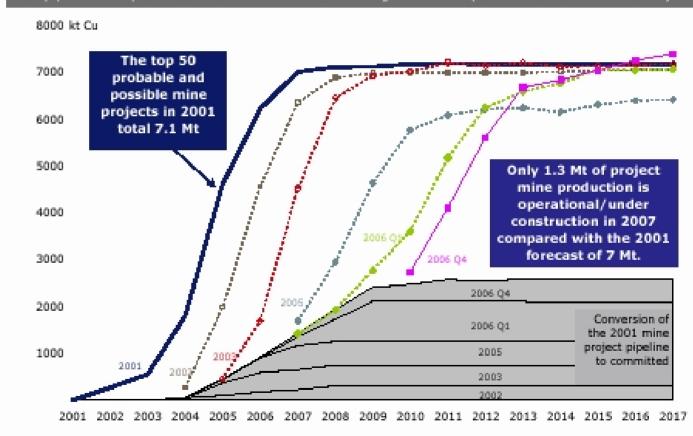
Source: USGS 2005 Yearbook

## Supply-side optimism fails to reflect today's higher cost reality



#### Copper Output Growth from New Projects: Expectations vs Reality

- There is a gap between the expectation and the reality of project delivery
- High prevailing prices have not yet shortened this expectation gap
- Shortage of skills and equipment, riskier jurisdictions and higher costs leading to longer lead times

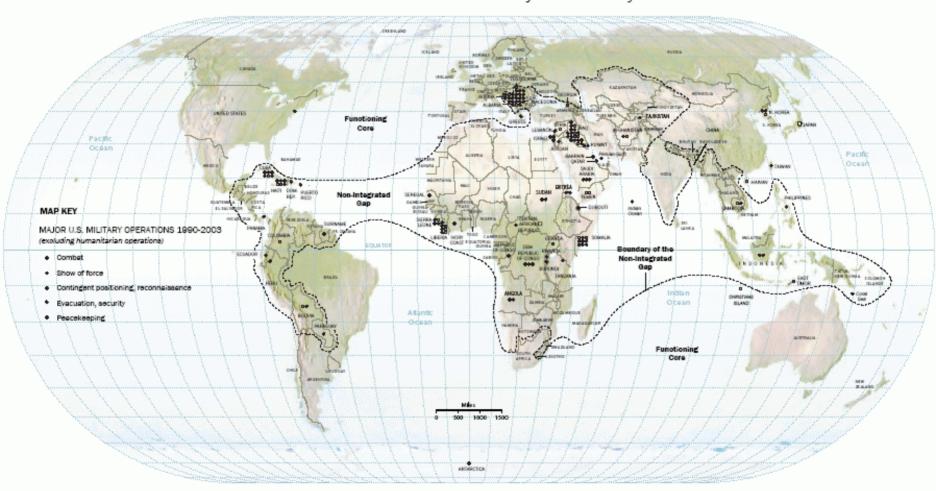




- Higher long-term prices due to increased marginal cost of supply
- Supply will take time to catch up with rampant demand growth

## Globalization and its Discontents

The Pentagon's New Map: War and Peace in the Twenty-First Century



Response data source: U.S. Military Services via Dr. Henry Gaffrey Jr. / The CRA Corporation

© 2003 by William McNuty: Reprinted by permission of Q.P. Pubnam's Sons and Thomas P.M. Barnett. Beware the fragmentation of commodity supply channels as strategic value becomes an important part of acquisition and production decisions.

Making economic war under the American eye in the sky

# Mantra for the Race to Production

Ask not what higher metal prices would do for your junior, but what your junior can do with existing or somewhat lower metal prices, and be prepared for a surprise on the upside!

## **Exit Strategies**

Liquidity cascading down the food chain through buyouts and mergers of advanced deposits.

Liquidity entering the bottom of the food chain as new discoveries rekindle the retail investor's faith in the Cinderella story.

## Recent Nickel Related Buyouts

- Rio Narcea \$5.50 cash \$1 billion (sulphide Spain)
- Weda Bay \$2.70 cash \$269 million (laterite New Caledonia)
- Canico \$20.80 cash \$930 million (laterite Brazil)
- Lionore \$27.50 cash \$6.8 billion (sulphide –
   Botswana, Australia,
   South Africa)
- Dynatec \$5.12 value \$1.6 billion (laterite Madagascar)



## Recent Copper Related Buyouts

- Regalito US \$6.00 cash \$151 million (Chile)
- bcMetals \$1.70 cash \$80 million (BC)
- Peru Copper \$6.60 cash \$830 million (Peru)
- Northern Peru Copper \$13.75 cash \$455 million (Peru)
- Northern Orion \$7.25 value \$1.6 billion (Argentina)
- Arizona Star \$18.00 cash \$773 million (Chile)
- Eurozinc \$3.66 value \$2.1 billion (Portugal)
- Tenke \$24.00 value \$1.5 billion (Congo)

## Other Recent Buyouts

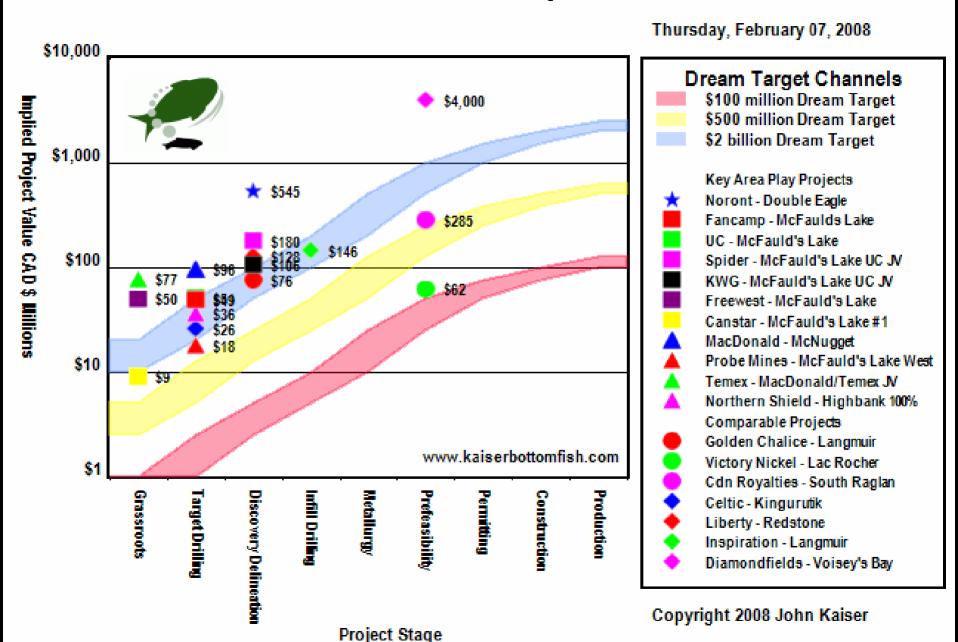
- Virginia Gold –\$15.53 value \$760 million (Quebec)
- Viceroy \$14.00 value \$833 million (Argentina)
- St. Jude \$1.92 value \$100 million (Ghana)
- Western Copper \$32.80 value \$1.7 billion (Mexico)
- Northern Orionc \$7.25 value \$1.6 billion (Argentina)
- Wolfden \$3.81 cash \$363 million (Nunavut)
- Afriore \$8.75 cash \$500 million (South Africa)
- Primary Metals \$3.65 cash \$54 million (Portugal)
- Bema Gold \$7.32 value \$4 billion (Russia, Chile)
- Energy Metals \$13.00 value \$1 billion (USA)

# The Fourth Leg Collapsing the Wall of Doubt

- \$28 billion raised for TSXV since 2003,
   \$9.8 billion in 2007
- Discovery Plays in the Context of a Long Term Outlook for Elevated Base Metal Prices
- Gold's time is finally here \$1,000 is the crossover, \$2,400 the target
- New world class discoveries validating Cinderella as more than a fairy tale of a time long gone

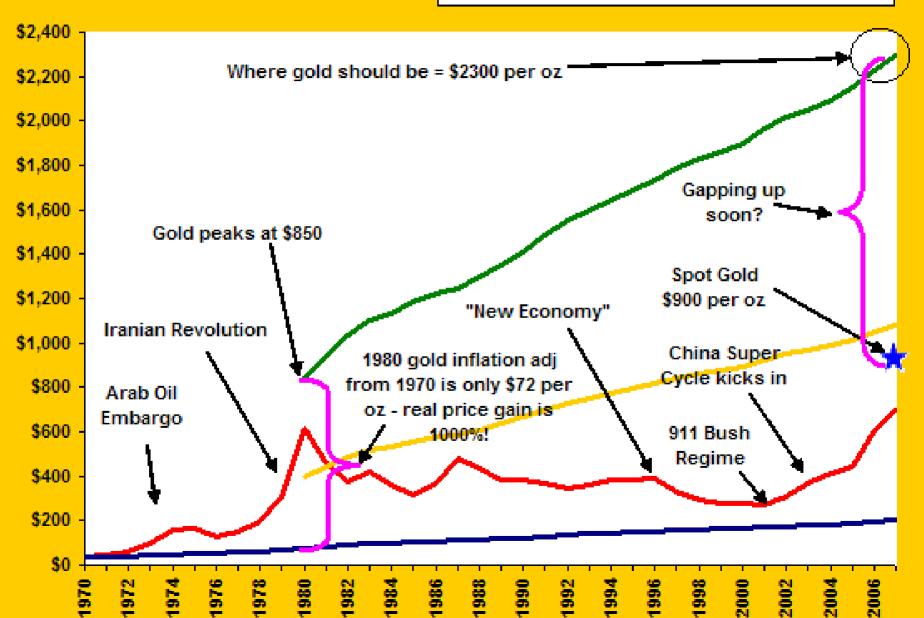


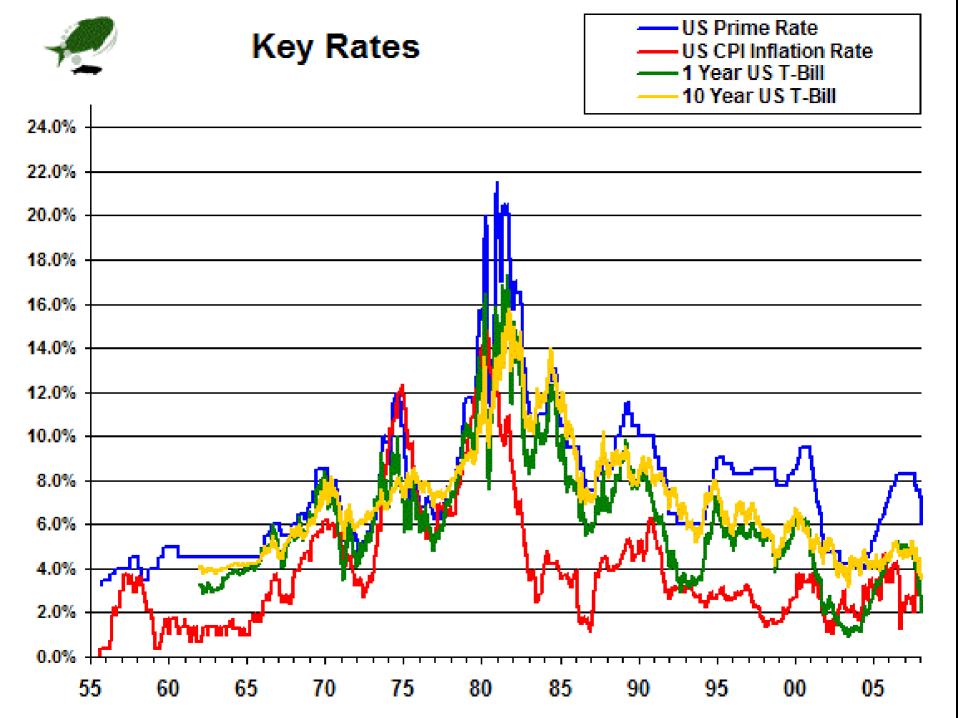
#### McFauld's Lake Area Play Valuations



#### **Gold in Perspective**

Actual Average Annual Gold Price
1970 Base \$36 per oz inflation adjusted
1980 Base \$850 per oz inflation adjusted
1980 Base \$400 per oz inflation adjusted

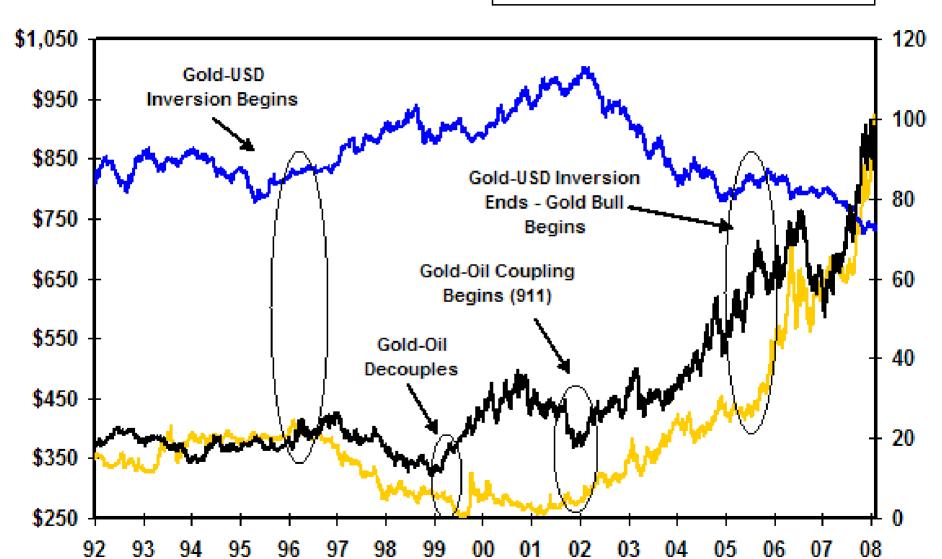






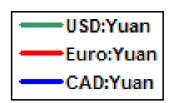
#### Gold vs US\$ Index vs Oil

---Gold
---US\$ Major Currency Index
---WTI Crude Oil US\$



## **Currency Exchange Rates**

Per Chinese Yuan (Downtrend = weakening Yuan)



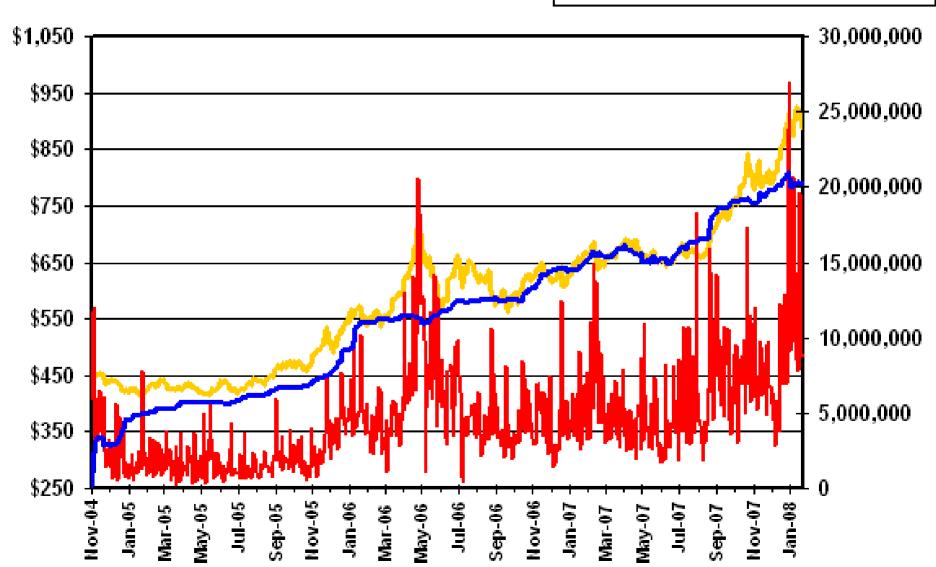




#### StreetTracks Gold Trust GLD - NYSE

(1 GLD share =  $\sim 1/10$ th oz allocated gold)

——Gold LME Fix \$ per oz
——GLD shares traded
——Ounces held by Gold Trust





## Scaling the Wall of Worry

- The race to production
- Metal prices have yet to peak
- A global prosperity driven bull market in gold
- A revival of discovery fueled speculation
- A Great Canadian Area Play?
- The Renewal of Aging Infrastructure
- Opportunities in the drive to Footprint Reduction
- The Pushback against Globalization
- The best is yet to come!

# Thank You

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